

YEARIN REVIEW 2015-16

MESSAGE TO THE COMMUNITY



Cynthia D. Shapira



Jeffrey H. Finkelstein

The earliest Jews in Pittsburgh recognized the power of the collective, forming civic associations to aid Jewish immigrants and to help each other. Today, our Jewish community still benefits from doing good for the Jewish community — together. That collective action will unite us and secure our future as Jews.

This year, Jewish Federation of Greater Pittsburgh began a reexamination of our strategy to promote a culture of inclusiveness and excellence. This strategic renewal relies on you. The collective power of the Jewish Federation of Greater Pittsburgh — volunteer-led, philanthropist-funded — literally would not exist without your generosity and hard work. Working as one, we will continue to find solutions to complex problems that require broad community support.

We are pleased to present the 2016 Year in Review that illustrates the impact Jewish Federation of Greater Pittsburgh's financial resource development makes on Pittsburgh, Israel and around the world. This report highlights a few of the many areas your contributions help. We welcome you to read the full story in our Annual Report, which you can find online.

Thanks to your support and a generous \$170,000 matching grant from Giant Eagle Foundation, the 2016 Annual Campaign raised a record \$13.65 million. The Educational Improvement Tax Credit program secured more than \$3.4 million to support Jewish day schools and preschools, a decline from last year due to lower tax liability for some donors, state budget delays and the sale of a large corporate donor. The Jewish Community Foundation added \$18.8 million in new dollars in 2015–16, resulting in assets under management of \$218.8 million. We extend our sincere thanks to the Jewish Healthcare Foundation (JHF) for their \$900,000 block grant for social services.

The power of the collective can help us reach every individual in our community. Join us as we come together to deliver excellence in Jewish Pittsburgh into the next decade and beyond.

Looking forward to working with you toward a vibrant, joyous future,

Cynthia D. ShapiraBoard Chair

Cynthia D. Shapira

Jeffrey H. Finkelstein President & CEO

FINANCIAL RESOURCE DEVELOPMENT

ANNUAL CAMPAIGN

The 2016 Annual Campaign raised a record \$13.65 million, thanks to more than 4,150 generous donors. The Giant Eagle Foundation's dollar-for-dollar matching grant of \$170,000 inspired donors and provided a tremendous boost to the Campaign.

The Annual Campaign implemented several exciting new programs, engaging a total of 447 attendees:

- Bridges, a successful new series of networking and education events for professional women
- An inspired new Young Adult Division fundraising event, Ben & Becca's B'nai Mitzvah, which was an immersive "comedy for a cause" and an evening of philanthropy
- A monthly Shalom Pittsburgh Shabbat Dinner Series at synagogues to increase engagement among young singles and couples

JEWISH COMMUNITY FOUNDATION

The Jewish Community Foundation reached \$218.8 million and added almost 100 new funds, bringing the total to 1,277. The Foundation added \$18.8 million in new dollars and made unrestricted endowment grants of \$786,000. The Centennial Fund for a Jewish Future distributed more than \$624,000 to support Jewish learning and engagement. Altogether, Foundation distributions totaled \$16.8 million.

Among its many projects, the Foundation grants from the unrestricted endowment included funding for:

- The Jewish Community Foundation scholar-in-residence program, enhancing the Jewish context of Jewish Federation programs
- A community study, the first in Pittsburgh in more than 15 years
- The relaunch of The Jewish Chronicle as a widely distributed free Jewish newspaper with enhanced online content

The Centennial Fund for a Jewish Future granted Phase 2 funding to expand DVASH, the Dynamic Vision for the Active Study of Hebrew, to more schools. DVASH is a multisensory, best-practices curriculum to help all students learn Hebrew and to make Hebrew more accessible for students with disabilities.



CORPORATE DONORS & SUPPORTERS

CORPORATE DONORS

Ainsman Levine LLC

Charles Morris Trust

Citizens Bank

Community Supermarket

Contemporary Concepts

Representative Dan Frankel

Daniels & Miller, Inc.

EQT Corporation

Fair Oaks Fdtn. Inc.

General Wire Spring Co.

Highmark Inc.

Huntington Bank

James Joshowitz

Judy Danenberg - Two Sisters Catering

Lendable Linens

Lobos Management Co.

Louis Plung & Company

LunaMetrics LLC

Burstin, Frantz & Hicks

Michael Silverman

McKnight Development Corporation

McKnight Realty Partners

Murray Avenue Kosher

Oxford Development Company
PNC Financial Services Group, Inc.

PNC Wealth Management

Prime Communications

Ralph Schugar Chapel and the Ryave Family

S&T Bank

Schorin Company, Inc.

Steve Schwartz Associates, Inc

The Plung and Resnick Families

Three Rivers Ice Cream

TWIN Capital Management, Inc.

UPMC Health Plan Verona Foods, Inc.

Wagner Agency Inc.

EITC DONORS

Advanced Computer and Network Corp.

AMS Real Estate Ventures, LLC

Atlas Materials Recycling Corporation

BHC Holdings, Inc.

Bridges and Company

Concast Metal Products Company (A Cubed

Corporation)

Cowden Associates, Inc.

Ditto, Ken & Steve Shriber

Dollar Bank

Fifth Third Bank

First Commonwealth Bank

Gilmcher Group Incorporated

Guttman Group

Highmark Inc.

Home Instead Senior Care, Inc.

Huntington Bank

Impel Strategies, LLC

JKM Trading Company

Kenny Ross Automotive Group

Littles Shoes

LunaMetrics LLC

Marvista Real Estate Holdings LLC

McKnight Development Corporation

McKnight Realty Partners

MSA the Mine Safety Company

Nartak Media Group

The Pfeffer Family

PNC Financial Services Group, Inc.

S&T Bank

Saxon Uniform Network, Inc.

Signature Financial Planning

Town Development

Trumbull Corporation

UGI Storage Company

UHS of Pennsylvania

UPMC Health Plan

COMMUNITY BUILDING

In 2015-16, Jewish Federation of Greater Pittsburgh's community-building efforts included undertaking planning initiatives, providing programming and services and achieving synergies through collaboration. Highlights included:

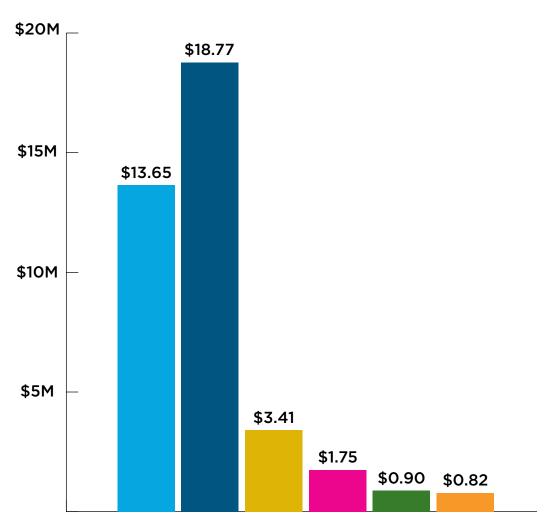
- The launch of AgeWell Visits, a program that connects seniors to volunteers who visit them
 in their home to enhance socialization and well-being, and The Aging Mastery Program®,
 helping participants make meaningful changes in the areas of health, finances and life
 enrichment
- Launch of a year-long fellowship called Rosh Pina, along with Jewish Residential Services and Jewish Family & Children's Service, to create a strategic plan to identify disability inclusion opportunities in Jewish Pittsburgh
- A week-long celebration of 20 years of Partnership2Gether, the Federation's sister-city program with the Israeli city of Karmiel and the surrounding Misgav region
- Conclusion of the first stage of community task forces, resulting in recommendations for local programming in each of three areas: Jewish camping and immersive Israel experiences, young adult leadership development, and affordability of Jewish life
- Kickoff for a task force to discuss, examine and plan for the short- and long-term future of Jewish cemeteries in Western Pennsylvania
- Expanded Community Relations Council work to combat anti-Semitism and anti-Israel sentiment on college campuses
- Record-breaking attendance of 1,100 at the Jewish Federation Volunteer Center's Mitzvah
 Day and year-round volunteer opportunities



Volunteers restoring a home during Jewish Federation Volunteer Center's Good Deeds Day.

2016 SOURCES OF SUPPORT

\$37,770,000



Source Key

Annual Campaign

Jewish Community Foundation*

Government & Educational Improvement Tax Credit (EITC)

Supplemental Giving

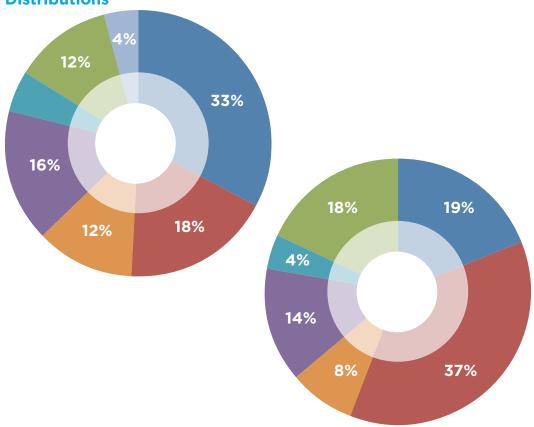
Jewish Healthcare Foundation

Other**

2016 TOTAL FINANCIAL RESOURCE DEVELOPMENT DISTRIBUTIONS

\$13,650,000

Total Financial Resource Development Distributions***



Annual Campaign Distributions

Community Impact Key

Jewish Learning

Overseas Funding

Israel Travel & Local Israel Programming

Jewish Community Life

Community Programs, Agency Support

Aging & Human Needs

National Agencies

*** Unrestricted Jewish Community Foundation, Centennial Fund for a Jewish Future, and Annual Campaign

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